EXCELLENCE can be attained if you:
...CARE more than others think is wise;
...RISK more than others think is safe;
...DREAM more than others think is practical;
...EXPECT more than others think is possible.

I. MEETING TIMES:
   MW 4:10 – 5:00 PM

II. REQUIRED TEXT:
    The Musician's Business and Legal Guide
    Mark Halloran
    3rd Edition; Prentice Hall 2001

III. COURSE OBJECTIVES (A General Outline):
    Copyrights
    Service Marks
    Music Publishing
    Performing Rights Organizations
    Managers
    Lawyers
    Talent Agents
    Recording
    Business Entities
    Common Contracts

IV. ATTENDANCE POLICY
    Students who miss more than (4) class meetings will receive an F.
    If you miss a class, it is your responsibility to copy any notes,
    handouts, or homework assignments from someone else in the
    class. Points may be deducted for tardies after the first week of
    class.

    STUDENTS ARE RESPONSIBLE FOR WITHDRAWAL
    FROM CLASS, IF NECESSARY

    (CONTINUED ON NEXT PAGE)
V. GRADING CRITERION

<table>
<thead>
<tr>
<th>Activity</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quizzes/Homework</td>
<td>50%</td>
</tr>
<tr>
<td>All written activities</td>
<td></td>
</tr>
<tr>
<td>Presentations</td>
<td>10%</td>
</tr>
<tr>
<td>Class Participation</td>
<td>30%</td>
</tr>
<tr>
<td>Seat time, Citizenship, Discussion</td>
<td></td>
</tr>
<tr>
<td>Final Exam</td>
<td>20%</td>
</tr>
</tbody>
</table>

Letter grades will be assigned according to the following criteria:

- 90% and above             A
- 80 - 89.99%               B
- 70 - 79.99%               C
- 60 - 69.99 %              D
- 59.99 and below           F

VI. PLEASE REFER TO STUDENT DISCIPLINE AND RIGHTS IN THE COS STUDENT HANDBOOK. CHEATING OR PLAGIARISM WILL BE DEALT WITH ACCORDING TO THE STUDENT CODE OF CONDUCT, WHICH INCLUDES CONSEQUENCES RANGING FROM REPRIMAND TO EXPULSION.

VII. Accommodations for students with disabilities: If you have a verified need for an academic accommodation or materials in alternate media per the Americans with Disabilities Act (ADA) or Section 504 of the Rehabilitation Act, please contact your instructor immediately.

VIII. No food or drink is permitted in the classroom.